GRASP · GREEN TECHNOLOGY TRANSFER FUND · SECTOR CALL 01

Cereals and Oilseeds Call for Applications

Inviting Tier 1 and Tier 2 agribusinesses and farmer cooperatives /clusters to co-invest in drying, grain handling and feed-quality processing technologies sited close to the farmer. A one-month rolling window: 1 October 2026 to 31st October 2026.

Access2Innovation (A2i) for aBi Development | 2026

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Partnerships for Shared Growth in Africa

aBi

WITH THE SUPPORT OF

MINISTRY OF FOREIGN AFFAIRS OF DENMARK
Danida

THE CALL AT A GLANCE

The Cereals and Oilseeds Window, in Brief

This is the first of six sector calls under the Green Technology Transfer Fund by access2innovation (a2i) in partnership with aBi Development and funding from the Royal Danish Embassy and the European Union. Cereals and oilseeds lead the portfolio because raw material quality is the foundation on which the fish, poultry, dairy and pigs sectors all stand.

Sector 01

First of six phased sector calls — cereals and oilseeds leads

1 month

1 Oct 2026 – 30 October 2026, rolling intake

70 : 30

Enterprise-to-GTTF share of total investment CAPEX

20% - 30%

GTTF matching investment subsidy in the form of an interest-free loan toward your green-technology investment

T1 & T2 Agribusiness + farmer Cluster-led

Tier 1 and 2 on a new farmer-facing model: Farmer Cooperatives

UGX 5.4bn

Total green-technology subsidy and interest free loans

THE PROGRAMME

Green Agri Foods System Program (GRASP) and the Green Technology Transfer Fund (GTTF)

GRASP is a joint initiative of aBi Development funded by the Royal Danish Embassy and The European Union. Within it, the GTTF, a catalytic grant instrument that de-risks the structured transfer of Danish & European climate-smart green technology into Uganda's agriculture pairing matching capital with technical assistance so that proven green technologies reaches commercially viable enterprises and farmers.

aBi Development

Fund owner and commissioning partner. Provides catalytic matching grants and business development services.

Access2Innovation (A2i)

Programme facilitator. Leads value-chain analysis, technology matching, and consortia-building between Ugandan enterprises and green EU technology providers.

Program Funders

MINISTRY OF FOREIGN AFFAIRS OF DENMARK
Danida

Green technology and partner gateway, and the supply side of the transfer. Beyond providing capital to the GTTF they are the standard-setters: Rio markers, Denmark's Africa Strategy and EU market rules define what the fund is judged against.

WHY THIS SECTOR LEADS

Cereals and Oilseeds: the Anchor of the Portfolio

1

Feed quality is the foundation of four other chains

Grain and soybean underpin the poultry, dairy, fish and piggery sectors at once. Feed is 65–72% of broiler production cost, at a feed conversion ratio of 2.4–3.3 to one, against a European standard of about 1.6 to one.

2

The harvest is lost before it is sold

An estimated 1.2–1.5 million MT of maize is lost every year, 20–30% of production — concentrated in the 24 to 72 hours between harvest and first point of sale, when moisture above 14% allows aflatoxin to take hold.

3

Only a fifth of the crop is properly dried

Around 20–25% of Uganda's grain passes through commercial drying and cleaning. The rest enters the market wet. Drying and cleaning is the single control point that decides every quality outcome downstream.

4

And the feed market cannot be supplied

Formal feed production reached 262 million kg against demand of 410m kg a 36% gap, projected to widen to about 39% by 2028 as livestock and aquaculture expand.

THE BROKEN LINK

Where the Chain Breaks, and What We Fund

	WHAT IS BROKEN	WHAT GTTF WILL FUND
Farm gate and storage	Grain harvested at 18–27% moisture; loss and contamination begin within 24–72 hours.	Hermetic storage, harvest handling, pre-harvest aflatoxin prevention
Aggregation and collection	Grades mixed at intake; little or no moisture and aflatoxin testing before the grain moves on.	Buying stations with moisture and mycotoxin testing at intake
Drying and cleaning	Only 20–25% of grain is commercially dried. Central plants expect farmers to bring wet grain to town.	Farmer-facing drying and grain handling — the priority
Milling and oilseed processing	Oilseed meal delivered at 37% crude protein against a 44–46% commercial specification.	Energy-efficient milling, oilseed extraction and refining upgrades
Feed formulation	A 36–45% supply gap, imported premixes, and informal home-mixing undercutting certified feed.	Precision formulation, pelleting and conditioning; residue valorisation

WHO WE INVITE

Cluster-Led — and Open to Tier 1 and Tier 2

Cooperatives / Farmers Cluster

PRIMARY · ANY SIZE, UNION

PROFILE

Cooperatives/ unions and farmer collection centres that aggregate from an identified farmer base and can host drying and handling where the grain is actually grown.

WHAT WE LOOK FOR

A model serving farmers, including women and youth, with a named off-taker and a governance structure that holds in practice.

Tier 2 Enterprises

EMERGING · 50–100 STAFF, UGX 360M – UGX 2BN

PROFILE

Medium-sized businesses with proven market viability and a clear growth path, held back by under-capitalisation, energy cost or post-harvest loss.

WHAT WE LOOK FOR

A drying and handling investment anchored on a confirmed buyer. This is a critical feature for the matching investment subsidy plus technical assistance.

Tier 1 Enterprises

ESTABLISHED · >100 STAFF, >UGX 360M

PROFILE

Established processors and millers with strong balance sheets, audited accounts and direct access to formal, regional or export markets.

WHAT WE LOOK FOR

A genuinely new farmer-facing model for example financing five or six drying units around your **traceable supply** base. Business as usual will not qualify.

Consortium applications are welcome and are the main route for cooperatives: an equipment supplier, a technical-assistance provider, a co-financing bank and a named off-taker each cover one component of the credit analysis. The lead applicant contracts with A2i and carries fiduciary responsibility.

Tier 3 enterprises are served through aBi business development services under a separate programme.

WHAT YOU GET

What the GTTF Offers to Agri-Businesses

1 De-risked co-investment

An interest free loan/investment subsidy of up to 20% or 30% of total CAPEX.

2 Proven Danish and European technology

Linkage to climate-smart drying, cleaning, testing, milling and pelleting technologies in Denmark and Europe matched to the cereals and oilseeds value chains.

3 Embedded technical assistance

Pre-application workshops, support with quality systems and business development — funded by the programme.

4 A route to the formal buyer

Quality-compliant grain earns a documented premium at intake and opens formal feed, institutional and export channels.

Anchored in NDP IV agro-industrialisation, The Ten-fold Growth Strategy, Uganda Vision 2040, and the National Climate Change Policy.

HOW YOU CO-INVEST

A Catalytic 70:30 Structure

The GTTF contributes up to 20% -30% of total investment CAPEX as a matching investment subsidy or interest-free loan. Your enterprise contributes the remaining 70% through equity, commercial debt, supplier credit or development finance.

70% Enterprise

Equity, bank debt, supplier credit, DFI

+

30% GTTF

Matching investment subsidy — de-risks the first mover

=

Your green-technology upgrade

fully financed

FIVE GOVERNING PRINCIPLES

- 70:30 GTTF-to-enterprise split
- Green Technology integration into the business model to guide acquisition
- Working capital is planned alongside the plant.
- Commercial viability first — returns without the grant by Year 2
- Danish and EU supplier financing counts as co-investment

THE STANDARD

The Eight Tests Every Application Must Clear

Eight tests sit above the sector requirements.

1. Management and governance are capable of running the investment. Board resolutions, SOPs that hold in practice, scheduled maintenance, quality control, and control of side-selling.
2. Jobs created or sustained, counted and evidenced.
3. The whole value chain shown from farmer to market. Your investment may be a single component — the proposal must still show the complete loop it sits in.
4. Scalability and green transition — scale that changes sector behaviour, with climate resilience built in.
5. Farmer reach, including women and youth, ahead of balance sheet — the number of farmers reached is as vital as the strength of your accounts.
6. Strategic transformation — moving the sector from what it does today, not topping up business as usual.
7. Commercial viability — profitable and sustainable once the grant is spent, without continuing subsidy.
8. The company's commitment to procure Danish or EU green technology equipment

SECTOR REQUIREMENTS

What Applicants in This Sector Must Show

The intervention this call is built around is small-scale drying and grain handling located close to the farmer, delivered through a cluster or cooperative that serves the farmers around it — not another large central facility.

1. **Traceable farmer sourcing**
   Grain bought from farmers with a traceable farm record supply base.

2. **A measurable quality improvement**
   A clear reduction in moisture and contamination, meeting the buyer's or the market's grade

3. **A confirmed buyer or off-take**
   Evidence of who takes the dried grain or processed product, and on what terms

4. **Sufficient, consistent volume**
   Enough throughput, reliably, to justify the drying and handling capacity requested

5. **Drying and handling close to the farmer**
   A farmer-facing model with proximity to farmers for quality management.

6. **Secured Financing of up to 70%**
   Evidence of the 70% contract with financiers and banks

MINIMUM CRITERIA

Minimum Eligibility: The Hard Gates

An applicant that fails any one criterion does not enter the pipeline, regardless of the strength of the proposal.

1. Legally registered in Uganda for at least three years — company, partnership, cooperative/union
2. Operating in maize, soybean or other cereal or oilseed within the sector
3. Adequate operational site and utility infrastructure for technology installation
4. No adverse credit history with any participating financial institution
5. Medium or Large enterprises. A cooperative may qualify on the quality of its audited accounts
6. A verifiable, documented smallholder supply base or out-grower network
7. Evidence of the 70% co-investment: a bank letter, term sheet, supplier credit offer and board resolution
8. Commitment to buying Danish or EU equipment

THE TECHNOLOGY

Green Technology Matched to This Value Chain

	WHAT IT DOES	POTENTIAL DANISH AND EU PROVIDERS
Drying and grain handling	Recirculating batch and mobile dryers at cooperative scale — 6.5-tonne batches / 13 metric tonnes per day	Cimbria A/S, BM Silo ApS
Cleaning, sorting and storage	Destoners, blowers, optical sorting, hermetic bags and 200–300 MT community-level dry stores.	Cimbria A/S, hermetic storage suppliers
Quality detection and control	Rapid NIR and mycotoxin analysis at intake; reactive UV surface decontamination; biological prevention.	FOSS Analytical A/S, Lyras A/S
Feed milling and pelleting	Disc and hammer mills, dosing automation, pelleting, conditioning and aquafeed extrusion.	SKIOLD A/S, ANDRITZ, Van Aarsen
Oilseed processing and circularity	Extraction and refining upgrades, by-product and lecithin recovery, biogas from processing residues.	Desmet, GEA Group, Bigadan A/S

Indicative, not prescriptive. Any climate-smart technology of Danish or European Union origin that meets the requirement may be proposed.

PRACTICAL DETAIL

The Envelope, the Dates and How to Apply

The GTTF is a two-year facility of UGX 10.34bn under GRASP. This is what is available to this sector window, when it runs, and what you send us.

UGX 5.4bn

Total green-technology subsidy across the GTTF, released against milestones

UGX 1.2bn

Ring-fenced for agri-business clusters with farmer-facing business models./ Cooperatives

UGX 1bn

Minimum investment size for a Tier 1 or Tier 2 application

KEY DATES

- Window opens · 1st October 2026
- Applicant information session and webinar · 13th October 2026
- Questions by email at any time; answers published to all applicants
- Window closes · 30th October 2026

WHAT TO SUBMIT

- GTTF Cereals and Oilseeds submission proposal
- Budget template and annex checklist, from the call toolkit
- Submission in English done in the aBi grant's management system

ELIGIBLE COSTS · equipment, installation and commissioning, civil works directly serving the technology, freight and clearing, and training tied to the installation.

NOT ELIGIBLE · land purchase, used equipment, refinancing existing debt, general working capital, and taxes the applicant can recover.

THE CALL

How to Participate: An One-Month Rolling Window

The cereals and oilseeds window opens on 1 October 2026 and closes on 30 October 2026, receiving proposals on a rolling basis in five stages. Applications are vetted continuously against the hard gates, the eight tests and the sector requirements, structured into milestone-based transactions, and submitted for final approval — so strong, bankable proposals proceed as they mature rather than waiting for a single deadline.

Window opens › **Full proposal & appraisal** › **Approval from a2i Mgt and aBi Board** › **Milestone disbursement**

AFTER APPROVAL — APPRAISAL TIMING, MILESTONES AND REPORTING

How long appraisal takes

Proposals screened within 15 – 30 working days of receipt. Full appraisal and deal structuring runs 3months, driven by how fast co-financing and supplier quotations firm up.

What a milestone looks like

Co-financing confirmed · procurement contract signed · equipment installed and commissioned. Funds release against each, through aBi's Grant Management System.

What you report afterwards

Quarterly progress and financial reports with on-site verification, results disaggregated by sex and age, an annual performance review, and an end-term assessment in 2028.

EVALUATION

How Proposals Are Evaluated

HOW THE SCORE IS BUILT — 100 POINTS

25%	Farmer reach and proximity to the farmer
20%	Commercial viability and committed co-financing & leverage
20%	Green technology from Denmark or EU and climate merit
15%	Quality gain and the whole value chain
10%	Management, governance and absorptive capacity
10%	Scalability, jobs and trade impact

WHAT STRENGTHENS YOUR APPLICATION

- ✓ Drying and handling sited close to the farmers who supply it
- ✓ A named off-taker, and the terms of the off-take
- ✓ A documented farmer register — who supplies you, and how much
- ✓ Committed co-financing plus a working-capital plan alongside the plant
- ✓ A confirmed technology match from Denmark or The EU and supplier interest

CROSS-CUTTING REQUIREMENTS

Environmental, Gender and Youth considerations

These apply to every application and every contract. They are conditions of funding from the Royal Danish Embassy and the European Union, not optional extras.

Environmental protection

Expect an environmental screening at appraisal.

Social Inclusion (Women & Youth)

The programme targets 50,000 farmers reached, of whom 50% women and 30% youth. Results are reported disaggregated by sex and age. Women- and youth-led enterprises are given priority, and inclusion earns up to 5 bonus points at scoring.

Integrity and anti-fraud

Fraud, bribery and conflict-of-interest rules apply. Concerns can be raised in confidence with A2i at any point.

Disclosure, exclusions and visibility

Disclose any other development partner engagement and its end date; the fund will not duplicate work already funded, or displace an existing operator without adding capacity. Funded projects acknowledge Danish and EU support.

Funded by the Royal Danish Embassy and the European Union under GRASP · reporting follows aBi's Results Measurement Framework

HOW TO PARTICIPATE

Bring Your Cereals and Oilseeds Investment to the GTTF

If you aggregate, dry, handle or process maize, soybean or any other cereal or oilseeds — and can put drying and handling close to the farmers who supply you — this window is open to you.

1. Check your fit

Confirm the eight hard gates, the eight tests and the six sector requirements.

2. Shape your proposal

Identify the technology, your 70% co-financing, your farmer base and your off-taker.

3. Engage early

Questions by email at any time — answers are published to all applicants.

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